-: Criterion 3:-

RESEARCH, INNOVATIONS AND EXTENSION

3.5 Collaboration

3.5.1.

Number of Collaborative activities for research, Faculty exchange, Student exchange/ internship year-wise during the last five years



SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

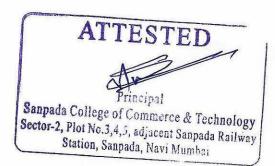
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Memorandum of Understanding

Between

ORIENTAL EDUCATION SOCIETY'S

SANPADA COLLEGE OF COMMERCE AND TECHNOLOGY

Sector- 2, Plot-3,4 & 5, Sanpada (E) Navi Mumbai -400705



And

WESTERN COLLEGE OF COMMERCE AND BUSINESS MANAGEMENT Plot No. 2, Sector 9, Sanpada, Navi Mumbai, Maharashtra 400705





XPRINCIPAL X

Sanpada College Of Commorce & Technology Sector - 2, 1% No. 3, 4 & 5, Sanpada (E), Sanpada, Nevi Mumbei - 400 705.



Silvination Principal

Western College of Commerce & Business Management Plot No. 2, Sector 9, Sanpada, Navi Mumbai - 400 705.



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E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding was made and entered into at Juinagar on June 18,2018 between Sanpada College of Commerce and Technology, Sanpada - Dist-Thane, through Principal Prof. Raosaheb Shinde (hereinafter referred as "SCCT" which expression shall unless it be repugnant to the subject or context thereof shall mean and include its authorized representatives, successors and permitted assigns) of the first part and Western College of Commerce & Business Management, Sanpada, Navi Mumbai. through Principal Dr. Susy Kuriakose (hereinafter referred as "Western College of Commerce & Business Management" which expression shall unless it be repugnant to the subject or context thereof shall mean and include its authorized representatives, successors and permitted assigns) of the second part.

A. PREAMBLE:

UGC emphasizes the need for collaborations between research institutions, Colleges, Industries and Universities. This helps to increase the academic standards and reduce the technology gap between academic deliberations in the Universities and technological developments in the institutes, colleges and industries. The University College collaboration provides a platform to train the students to meet the requirements of the user groups. There is an urgent need to establish close collaboration between Universities and colleges/industries to provide solutions to the general problems like:

Senpode Comme Company of Main Control Control

PRINCIPAL

Sanpada College Of Commerce & Technology Sector - 2, I'lut No. 3, 4 & 5, Sanpada (E), Sanpada, Navi Mumbai - 400 705.

NAVI MUMBAI

Principal
Western College of Commerce
& Business Management
Plot No. 2, Sector 9, Sanpada,
Navi Mumbai - 400 705.



SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

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B. OES's Sanpada College of Commerce and Technology Sanpada, Navi Mumbai (SCCT) is one of the esteemed educational institutions affiliated to University of Mumbai. It was established in 2004 under the leadership of Prof. Javed Khan committed to provide quality education with fine exposures to practical knowledge of industry & businesses. With excellent curricula, innovative pedagogy, experiential learning, and numerous foreign tie-ups for equitable and affordable quality education, SCCT is poised to establish itself as a Centre of Excellence. Education at SCCT is a holistic one, aimed at developing the intellectual and personal strengths of students. The experience of this institute takes place both within and outside the classroom, nurturing creativity & innovation through challenging project work, participative learning and providing an environment conducive to sparkling ideas and how to translate those ideas into reality.

Western College of Commerce & Business Management (WCCBM) is conveniently located in the heart of Navi Mumbai at Sanpada. The college conducts Junior College Commerce Courses, and four undergraduate degree courses — B.Com. B.Sc. (IT), B.M.S and B.Com (Accounting & Finance). In order to fulfill the Institution's vision WCCBM offers the industry a new breed of talented young men and women, thereby creating an atmosphere of professionalism.

AVI MUMBA

PRINCIPAL TO COMMENCE & TOO

Sanpada College Of Commerce & Technology Sector - 2, Flut No. 3, 4 & 5, Sanpada (E), Sanpada, Nevi Mumbai - 400 705. Principal

Western College of Commerce & Business Management Plot No. 2, Sector 8, Sanpada, Navi Mumbal - 400 705.



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E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

C. Collaboration

SCCT and WCCBM have mutually agreed to collaborate with each other in the following areas.

- Teaching, Research and Training in selected and advanced thrust areas of Commerce & Accountancy.
- Exchange and Visit of Faculty Members;
- Joint students Workshops and Seminars;
- Any other areas of mutual interest.

SCCT having the necessary facilities, expertise and wide experience in Commerce & Accountancy and allied fields has agreed to enter into a collaborative understanding with the WCCBM on the terms and conditions enumerated in this Moll

D. Disclaimer:

This MoU is not intended by SCCT and WCCBM to constitute, create, give effect to, or otherwise recognize a joint venture, agency, partnership, or formal business organization of any kind. Each party hereto shall act as an independent entity and neither shall act as an agent of either organization for other purposes. Neither party has the authority to bind the other party.

E. Non-exclusivity:

The agreement reflected by the provisions of this MoU is non-exclusive in nature and both the parties can enter into cooperative arrangements with other parties to suit their organizational needs.

Sanpada College Of Commerce & Technology Sector - 2, FNut No. 3, 4 & 5, Sampada (E), Sanpada, Nevi Mumboi - 400 705.

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Western College of Commerce & Business Management Plot No. 2, Sector 9, Sanpada,

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E-mail : enquiry@scct.edu.in • Website: www.scct.edu.in

F. Confidentiality:

The parties understand that in the course of their association, they shall have access to confidential information provided by the other party. Accordingly, the parties agree that such information shall be maintained strictly confidential and trust, except such information which is by its nature, not confidential or which is in the public domain or which the party comes to know about other than through violation of any law of legal obligation, provided that such party may be entitled to disclose such information if legally required to be disclosed to a competent authority. Failure to maintain confidentiality shall entitle the affected party to terminate the MOU.

G. Validity

This MoU would remain valid for the Academic Year 2018-2019 to - 2022-2023 from (June 18 2018 to April 15, 2023) and is renewable on mutual consent for such further period as agreed upon.

H. Term and Review:

If necessary, the MoU shall be reviewed any time after completion of one year from the date of signing of this MOU. Either party can terminate the MoU after giving one month's notice to the other party subject to fulfillment of commitments already agreed upon.

Server Se

PRINCIPAL

Sanpada College Of Commerce & Technology Sector - 2, FX-1 No. 3, 4-8, 5, Sanpada (E),

Sanpada, Nuvi Mumbai - 400 705.

MAY MUMBAI

Western College of Commerce & Business Management Plot No. 2, Sector S, Sanpada.

Nevi Mumbai - 400 705.



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E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

I. Amendments:

This MoU constitutes the entire understanding between the parties hereto. Except as otherwise provided herein, no addition, amendment to or modification of this MoU shall be effected unless it is in writing and signed by and on behalf of both parties by their respective authorized signatories.

J. Settlement of Dispute

Any dispute arising with regard to any aspect of this Agreement shall be settled through mutual consultations and agreements by the parties of the agreement. In witness whereof each of the parties has caused this MoU to be executed in two originals, one has been retained by SCCT and the other by the WCCBM, on June 18, 2018.

Prof, Raosaheb Shinde

Principal

Sanpada College of Commerce and Technology,

Sanpada, Navi Mumbai 400 705. Maharashtra, India.

Dr. Susy Kuriakose

Muriallon

Principal

Western College of Commerce Business Management,

Sanpada, Navi Mumbai 400 705. Maharashtra, India.



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MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

ORIENTAL EDUCATION SOCIETY'S

SANPADA COLLEGE OF COMMERCE AND TECHNOLOGY

Sec 2, Plot-3-4-5, Sanpada (E) Navi Mumbai -400705



AND

RAMSHETH THAKUR COLLEGE OF COMMERCE & SCIENCE, KHARGHAR Plot No:- 1, Sector :-33, Near Pethpada Metro Station Kharghar Navi Mumbai – 410210







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MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding was made and entered into at Kharghar on December 10, 2018 between Sanpada College of Commerce and Technology, Sanpada – Dist.- Thane, through Principal Prof. Raosaheb Shinde (hereinafter referred as "Sanpada College of Commerce and Technology" which expression shall unless it be repugnant to the subject or context thereof shall mean and include its authorized representatives, successors and permitted assigns) of the first part and Ramsheth Thakur College of Commerce & Science, Kharghar, Navi Mumbai through Principal Dr. S.T Gadade and (hereinafter referred as "Ramseth Thakur College of Commerce and Science" which expression shall unless it be repugnant to the subject or context thereof shall mean and include its authorized representatives, successors and permitted assigns) of the second part.

A. PREAMBLE:

UGC emphasizes the need for collaborations between research institutions, Colleges, Industries and Universities. This helps to increase the academic standards and reduce the technology gap between academic deliberations in the Universities and technological developments in the institutes, colleges and industries. The University College collaboration provides a platform to train the students to meet the requirements of the user groups. There is an urgent need to establish close collaboration between Universities and colleges/industries to provide solutions to the general problems like:





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B. INSTITUTION:

OES's Sanpada College of Commerce and Technology Sanpada, Navi Mumbai (SCCT) is one of the esteemed educational institutions affiliated to University of Mumbai. It was established in 2004 under the leadership of Prof. Javed Khan committed to provide quality education with fine exposures to practical knowledge of industry & businesses. With excellent curricula, innovative pedagogy, experiential learning, and numerous foreign tie-ups for equitable and affordable quality education, SCCT is poised to establish itself as a Centre of Excellence. Education at SCCT is a holistic one, aimed at developing the intellectual and personal strengths of students. The experience of this institute takes place both within and outside the classroom, nurturing creativity & innovation through challenging project work, participative learning and providing an environment conducive to sparkling ideas and how to translate those ideas into reality.

Ramsheth Thakur College of Commerce & Science, Kharghar, Navi Mumbai (RTCCS) is situated in the sector no. 33 of Kharghar, Navi Mumbai. The nearest metro station is Pethpada. Due to which, accessibility to the college has been increased. It has been established in the academic year 2010-11 by Janardan Bhagat Shikshan Prasarak Sanstha, one of the oldest educational institutions in Panvel. RTCCS is affiliated to University of Mumbai and recognized by Government of Maharashtra.

The institution as well as the college has committed itself to provide quality education to all strata of the society and become the center of excellence in the higher education by providing effective teaching and learning with several career oriented programs in the faculty of commerce and faculty of science. We offer 6 under graduate programs, Diploma courses, Remedial as well as various certifications for the holistic development of Students and

Since inception, Ramsheth Thakur College of Commerce & Science has brought many laurels to its credit in the field of academic, research, cultural, sports and social activities at various levels like university level, state level as well as national level.





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C. Collaboration

SCCT and RTCCS have mutually agreed to collaborate with each other in the following areas.

- · Teaching, Research and Training in selected and advanced thrust areas of Commerce & Science.
- Exchange and Visit of Faculty Members;
- Joint students Workshops and Seminars;
- Any other areas of mutual interest.

SCCT having the necessary facilities, expertise and wide experience in Commerce & Accountancy and allied fields has agreed to enter into a collaborative understanding with the RTCCS on the terms and conditions enumerated in this MoU.

D. Disclaimer:

This MoU is not intended by SCCT and RTCCS to constitute, create, give effect to, or otherwise recognize a joint venture, agency, partnership, or formal business organization of any kind. Each party hereto shall act as an independent entity and neither shall act as an agent of either organization for other purposes. Neither party has the authority to bind the other party.

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In witness whereof each of the parties has caused this MoU to be executed in two originals, one has been retained by SCCT and the other by the RTCCS, on December 10, 2018.

Prof.Raosaheb Shinde

Principal

Sanpada College of Commerce and Technology, Sanpada, Navi Mumbai 400

MUMBA

705. Maharashtra, India.

or S.T Gadade

Principal

Ramsheth Thakur College of Commerce & Science

Plot No :- 1, Sector :-33, Near Pethpada Metro Station Kharghar Navi

Mumbai - 410210





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3rd September, 2018

NOTICE

Oriental Education Society's Sanpada College of Commerce and Technology, organizes a course on "Leadership Development Programme" in collaboration with Western College of Commerce and Business Management from 6th September 2018 to 20th December, 2018.

-The course aims to give a knowledge on the following topics:

- Leadership
- Motivation strategies with respect to motivation theories
- Leadership and team building
- · Leadership with respect to managing a diverse workforce, cross
- International Entrepreneurship Opportunities
- Leadership skill and conflict management
- · Case Study, Assignment on analysing successful leader

The following will be the venue and timings of the Programme.

Venue: Classroom Time: 11:00 am

Dr. Roseline Limitta George Programme In-charge





Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbai.

SYLLABUS FOR LEADERSHIP DEVELOPMENT PROGRAMME

Programme Objectives

Developing personal as well as professional skills which would further encourage development of leadership skills and enhance the career prospects of the participants. Significant boost to the CV with a value addition of comprehensive knowledge which would further help in gaining a competitive advantage as a future manager and leader.

Detailed Syllabus:

The syllabus covers detailed knowledge on Leadership development programs.

- Leadership
- Motivation strategies wrt motivation theories
- Leadership and team building
- Leadership wrt managing a diverse workforce, cross
- International Entrepreneurship Opportunities
- Leadership skill and conflict management
- Case Study, Assignment on analyzing successful leader

Instructional Methods: Offline lectures, practical, activities and assignments

Duration: 3 Months

Course Code	Course Title
LDP-01	Leadership – Basic definition, qualities, theory and styles on Leadership
LDP-02	Motivation strategies wrt motivation theories
LDP-03	Leadership skill and conflict management
LDP-04	Case Study, Assignment on analyzing successful leaders



PRINCIPAL

Sanpada College Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Navi Mumbai - 400 705.

Cour Code	se Course Title	CHAPTERS	Course Details
LDP- 01	LEADERSHIP DEVELOPMENT PROGRAMME-I	CHAPTER-	Unit 1: Leadership – Basic definition, qualities of a leader. Unit 2: Trait theory and styles of leadership Unit 3: Theories on Leadership
LDP- 02	LEADERSHIP DEVELOPMENT PROGRAMME-2	CHAPTER- 2	Unit 1: Motivation strategies wrt motivation theories Unit 2: Emotional intelligence and its significance in the role of a leader Unit 3: Leadership and team building
LDP- 03	LEADERSHIP DEVELOPMENT PROGRAMME-3	CHAPTER -3	Unit 1: Leadership skill and conflict management Unit 2:Creative leadership. Influence on the creative potential of work groups and teams; formation of innovative climate in organizations Unit 3: Leadership in crisis
LDP- 04	LEADERSHIP DEVELOPMENT PROGRAMME-4 (Practical)	CHAPTER- 4	Unit 1: Case Study Unit 2: Assignment on analyzing successful leaders in terms of their leadership styles, skills and success stories.



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PRINCIPAL
Sanpada College Of Commerce & Technology
Sector - 2, Plot No. 3, 4 & 5, Sanpada (E),
Sanpada, Nevi Mumbai - 400 705.

Evaluation Pattern:

- 1. 45 Marks MCQ Examination
- 2. 45 Marks Assignment
- 3. 10 Marks Class Participation

Note: 1. Examination will be conducted offline.

- 2. Assignments will be collected in classroom which will be assigned for each department.
- 3. Class participation marks will be given based on the attendance of the students.

Certificates will be given to the students in successful completion of the course.

FACULTY INCHARGE

Asst. Prof. Kazanfar Khan

PROGRAMME AN-CHARGE Dr. Roselin Limitta George

PRIMITION

Sanpada College Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Navi Mumbai - 400 705.

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Leadership Development Programme

Date: 25th January, 2019

Venue- Classroom

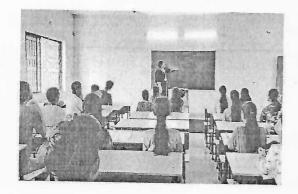
Objective- Students will gain the skills and project-based experience needed for entry into the corporate or any other field. Leadership programs are designed to train students to take ownership of their jobs and the tasks required of them. Not only does it train students to be greater workers, but greater leaders as well.its core, leadership is about unleashing others' potential providing them with the environment, resources, motivation, and strategy to succeed and reach their goals.

Resource Person- Asst. Prof. Kazanfar Khan

Activity- Sanpada College of Commerce & Technology organized a "Leadership Development Programme" in collaboration with Western College of Commerce and Business Management from 6th September 2018 to 20th December, 2018 in the college classroom for all students of all seven departments who had registered for this course. The resource person of the course wasAsst. Prof. Kazanfar Khan. There were more than 230 students who participated and learned so many things to be able to compete in today's modern business world. The students were engaged in an enthusiastic way. They have asked so many questions and queries to clear their doubts. The program ended successfully.

No. of participants: 233

<u>Outcome</u>: not only is leadership training beneficial to the students, it is also very beneficial to the company. By promoting leadership roles, students already understand their abilities, work ethic, and professional drive to succeed. The advantages of being a student leader include gaining valuable leadership skills, making a positive impact on the organization, and preparing for future leadership roles. Promoting Student Success: What Student Leaders Can Do.





Submitted by Dr. Roslin Lintta George





Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Membra

ATTENDANCE SHEET OF ADD ON COURSES (20 19, TO 20 19) SANPADA COLLEGE OF COMMERCE & TECHNOLOGY ORIENTAL EDUCATION SOCIETY'S

NAME OF COURSE:

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revelapment programme

2 00 MONTH: Sep to Dec ū S NO T N 0 0 6 4 C N Shaikh yesane yusur Sharma Sharma Sapkay Judhan Akshay Shanbhaa Sharma Tezmorayan C'exan Thala Though Atom dev Rames 100x STOR KUICH Singh Kelly Ashwin Vined Karrando shuktaren Handhal Diororo ALZHWAKKOH WYON STUDENT NAME Arthi Pirach manish ravindre Say able remost Son Con Karol Vikas Axus Kirner Ripin Ravivecta Robit ORalasahes Bipes Itkshay Kamalaka DATE Markha TICKET KUMMAN Shoshi ku Shaner SUBIT Ray an deeperk U 6 9 15 9 22 9 29 9 6 10 12 10 20 10 24 10 311 10 11 14 11 24 11 111 0 T U O U V O V V V V 7 t T T U D U v D U V V 0 D J J D U D O U D U V U O U V U J U V O v D V 0 V U U to D 0 U 5 D O 0 V 0 U U O U D U U U U U U V D D U U U U D V O U U J 0 U U U U V U U U U J U U U U 7 7 T U U U U U V し U V U U U 0 U V U V O U V U U V V U V V U V U 9112 U U U U U U 0 U U V to 15/12/18/12 D V U T V O U b V D O V U 0 0 U なの下 6 C O U 6 0 V U 0 0 0 V V SIGN 00 0 9 0 00 0 0 0 0 0 J 0 6 0 13 0 0





Sanpada College Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Navi Mumbai - 400 705. PRINCIPAL

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SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSES (2019 TO 2019)

NAME OF COURSE: Leadership Development

DURATION: 30 Hrs.

SR NO	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE COURSE BENEFICIAL (YES/NO)	REMARK / SUGGESTION	SIGN
1	Lokesh Kolangimani	9	Yes	600d	1074
2	Samreina Mond Scilin	, C	708	Very good	gen
3	Zahad Hussain KhajaH	uscain 4	Yes	Wice	Zoid
4	Das Bishal Sarjane	5	Yes	Exceunt	Mayure)
5	Ansan Anees Keyamudo	lin 3	405	Except	May
6	Dogra Shivani Suresh	Ч	465	Excell-d	Shivani
1	Pater Manan Rajesh	5.	405	0100g	Manus.
8	Sahani Ropesh Hirdu	5	765	Nice	Zupe sh
d	Nilam Someet Arvind	5	Yes	V. NICE	Sumer
to	Ansan Sajid Firoz	5	Ges	V. 900d	Sofiel
11	Arya Akash Brijlal	5	des	good	Alons
12	Peija Ram North	4	Yes	good	Pooga.
13	More Vrushali Raju	8	Yes	V. good	Manghy .
14	Shaith Saminaa Siraj	4	Yes	Excevent	Dami
15	Chalke Tanvi Deepak	3	tes	good.	Tanus
16,	Bhattacharya Pranau	4 .	Yes	11. Good	
Contractor of the Contractor of the	Azhariddin Razivddin	4	tes	Excellent	Shesks.
18	Sanject kemas	5	yes	V. ground	Kumas.
19	Bhosale Vidya Dilip	5	res	900d	Videa
40	Shifa Banu Mond Sulta	n 5	tes	nood.	Goifa av





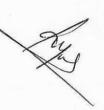
PRINCIPAL Sanpada Collogo Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Nevi Mumbai - 400 705.

2618-2019

SANPADA COLLEGE OF COMMERCE & TECHNOLOGY ORIENTAL EDUCATION SOCIETY'S

MONTH: SOD to December eadership ATTENDANCE SHEET OF ADD ON COURSES (20 8 TO 20 19) Development

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PRINCIPAL

Sanpada College Of Commerce & Technology Sector - 2, Plut No. 3, 4 & 5, Sanpada (E), Sanpada, Novi Mumbai - 400 705.

ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY AME OF COURSE: Leadership Development Tologamme

SR NO	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE COURSE BENEFICIAL (YES/ NO)	REMARK / SUGGESTION	SIGN
	DOTPHODE AKSHAY KAMALI	ikak 5	yes	Excellent	Akshay
	Gaikwad Robid Balasah	es 5	yes.	Excellent	Robin
3	Judhav Akshay Rajan	4	yes	Grood	Akshay
4	Karande Shußham Harishel	nandra 5	yes	Excellent	Shubhan
5	Kolhe Ashwin Wood	4	yes	Excellent	Ashuin
6	kudal Axthi Pixash	4	yes	broad	South
7	Palve kajol Shashika	4 4	YES	esefull	Kajol
8	Sapkal Pooja Sharad	-5	yes	Crood	Projeta
9	yadar Bipin Rambadar	5	yes	usefull	Brown
10	Vishwa Karma Sumit	5	yes	Good	Shinid
- 11	Tiwari AtmaDev Ramii	4	yes	Grood	Strader-
12	Thora Bifesh deepak	_5	yes	usefull	Rigesh
13	Singh Vikas Arun kumar	5	yes	usefull	Vikagd
14	Singh Saurabh Ramech	5	yes	Grood	Saingh
15	Singh Manish Ravindra	ч	yes	Excellent	mainish
16	Sharma TERnangyan kays	had 3.	403	Good	Ternaray
17	Sharma manish Ganbiagra	Sad 3	yes	(400d	MULISH
18	Sharma Kishan kuman o	inesh 4	yes	UseRull	Keshan
19	Shanbhag vijay yogesh	4	Yes	usefull	Vijay
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Sanpada College Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Navi Mumbai - 400 705.



SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

Affiliated to The University of Mumbai

Sector-2, Plot No. 3.4,5, Behind Sanpada Railway Station, Sanpada (W), Navi Mumbai - 400 705. Tel: 022-27758715 / 022-27752213 • Fax: 022-27750351 E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

5th October, 2019

NOTICE

Oriental Education Society's Sanpada College of Commerce and Technology, organizes a "English Speaking Course" in collaboration with Western College of Commerce and Business Management from 8th October 2019 to 8th January 2020.

-The course aims at developing a wide range of skills:

- Language Development, which involves grammar and extensive vocabulary learning.
- Writing skills, which have a specific focus on literacy and short essays, memoranda, notes.
- Reading, which involves study of instructional business-related texts of topical relevance.
- · Listening, which includes comprehension of gist and detailed information.
- Communication skills, which cover communication situations (within the framework of Breakthrough level).

The following will be the venue and timings of the Programme.

Venue: Classroom Time: 10:30 am

Dr. Roseline Linitta George Programme In-charge



ATTESTED

Principal

Sanpada College of Commerce & Technology
Sector-2, Plot No.3,4,5, adjacent Sanpada Railway
Station, Sanpada, Navi Mumbai

SYLLABUS FOR ENGLISH SPEAKING

Programme Objectives

 The course helps the students to learn the English language professionally and prepare them for the global market.

 Aims is to work on the proficiency of spoken English language where major emphasis should be on grammar from the scratch level moving forward to the advanced level of tools used in english speaking.

Detailed Syllabus:

The syllabus covers grammatical elements which form the basics of spoken English followed by elements which are used to make written english more effective.

Instructional Methods: Offline lectures, practical, activities and assignments

Duration: 3 Months

Course Code	Course Title
ES - 01	Basic Elements of English
ES - 02	Sentence Formation
ES - 03	Conversational SKills
ES - 04	Elements of written communication

Course Code	Course Title	CHAPTERS	Course Details
ES - 01	Basic Elements of English	CHAPTER 01	ARTICLE PREPOSITION
		CHAPTER 02	CONJUNCTION TYPES OF SENTENCES



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		CHAPTER 03	TENSES
ES-02	Sentence Formation	CHAPTER 04	Voice & Speech
		CHAPTER 05	COMPREHENSION
ES - 03	Conversational SKills	CHAPTER 06	Paragraph Writing
		CHAPTER 07	Dialogue Writing
		CHAPTER 08	Spelling
		CHAPTER 09	Words Often Confused
ES - 04	Elements of written communication	CHAPTER 10	Collocation & Idioms



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CHAPTER 11	Speech Writing
CHAPTER 12	Letter Writing
	CHAPTER 11 CHAPTER 12

Evaluation Pattern:

- 1. 45 Marks MCQ Examination.
- 2. 45 Marks Assignment
- 3. 10 Marks Class Participation

Note: 1. Examination will be conducted offline.

- 2. Assignments will be collected in classroom which will be assigned for each department.
- 3. Class participation marks will be given based on the attendance of the students.

Certificates will be given to the students in successful completion of the course.

FACULŤY INCHARGE Asst. Prof. Vidya Nair

PROGRAMME IN-CHARGE Dr. Roselin Linitta George

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Sanpada College Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Nevi Mumbai - 400 705.



SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

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Sector-2, Plot No. 3,4,5, Behind Sanpada Railway Station, Sanpada (W), Navi Mumbai - 400 705. Tel: 022-27758715 / 022-27752213 • Fax: 022-27750351 E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

English Speaking

Date: 10th January, 2020

Venue- Classroom

<u>Objective</u>- To communicate effectively in spoken English on issues and ideas with a reasonable degree of fluency and accuracy in different social settings and different kinds of social encounters. make meaning by organizing language and using appropriate grammatical patterns.

Resource Person- Asst. Prof. Vidya Nair

Activity- Sanpada College of Commerce & Technology organized "English Speaking Course" in collaboration with Western College of Commerce and Business Management from 8th October 2019 to 8th January 2020 in the college classroom for all students of all seven departments who had registered for this course. The resource person of the workshop was the Asst. Prof. Vidya Nair. There were more than 150 students who participated and learned so many things to be able to communicate efficiently and effectively in today's modern business world. The students were engaged in an enthusiastic way. They have asked so many questions and queries to clear their doubts. The program ended successfully.

No. of participants: 159

<u>Outcome</u>: Students will develop conversation skills and talk on topics such as friendship, annoying habits etc. In addition, students will develop their pronunciation skills by focusing on using effective features of pronunciation. Their vocabulary range will improve through learning less common expressions and phrases.





Submitted by Dr. Roslin Lintta George



ATTESTED

Principal

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SANPADA COLLEGE OF COMMERCE & TECHNOLOGY ORIENTAL EDUCATION SOCIETY'S

NAME OF COURSE: ATTENDANCE SHEET OF ADD ON COURSES (2014) TO 2014)

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ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

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Sanpada College Of Commerce & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Nevi Mumbai - 400 705.

ORIENTAL EDUCATION SOCIETY'S
SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

ATTENDANCE SHEET OF ADD ON COURSES (2018) TO 2018)

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ATTENDANCE SHEET OF ADD ON COURSES (2019 TO 2029)

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ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSES (20 19 TO 2020)

NAME OF COURSE: English
DURATION: 30 Hrs Speaking

SR NO	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE COURSE BENEFICIAL (YES/ NO)	REMARK / SUGGESTION	SIGN
1.	Doiphone Akshay Kamalakon	Ч	Yes	Good	Bul
2	Gaikwarl RohifBalasahuh	5	yes	Execuent	RONIT
3	Lokesh Kalangimani	5	Yes	Very Good	Losped
4.	Samreena Mohd Salim	4	Yes	Good	Solver
9.	Puja Ram Nath	5	yrs	Except	Puy'a
6.	Ansari Amir Musibal Ali	5	Yes	V. Good	Amin
7.	Delpak Kumar Jahind	5.	yes.	Except	Deepan
8.	Kamble Harshada Manoha	5	yes	vivan	Housed
9.	Ansari Anes Keyamuddin	5	yes	Nice	Amees
10	Ansuri Farhad Shine	5	yes	Nicc	Rank
11.	Saline Manivel	4	Yes	Good	Salink
12.	Sukrity Prasad	4	Yes	V: (2000)	Swright
13.	Shinde Sizkshi Manoj	4	YES	FXECHENT	Cakoh
14.	Kadam Urnmush Vinod	5	428	anod	Winder !
15.	Agrawal Shubham	Ч	Yes	Nice.	Acy marina
16.	Ahirekar Shubham	5.	yes	nice	Chuha
(7.	Balaji Ranganathan	5	Yes	Crood	Palay
18.	Gulandastagir	71	Yes	Excellent	(Autains)
19.	Pakhare Shweta	5	YUS	rest away	Perkhary.
20.	Abhang Sumit.	3	4-05	nice '	Abla-





Sanpada Collogo Of Commerco & Technology Sector - 2, Plot No. 3, 4 & 5, Sanpada (E), Sanpada, Navi Mumbai - 400 705,

ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSES (2019 TO 2020)

English speaking NAME OF COURSE:

DURATION: 30 Hyg.

SR NO	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE COURSE BENEFICIAL (YES/ NO)	REMARK / SUGGESTION	SIGN
1	Abhishsk Grunashekop	4	400	good	Abhrsk
2	Aker siddhesh Romhai	3	Yes	Nice	<u>\$</u>
3	Akhar Ali stalkh	S	yes	book	Allor
4	Areadi Abid. Kibabuddin	4	yes _	Excellent	abid.
	Bahir Akshay bukanam	3	400	Lesfull	Akehay
	Besai Rohan Ramosh	4	Yes	More inforactive	Dokan
7	Chagare sandip kalepin	и:	Yes	Informative	Amlip
7	Glagare ARahul Aravind	5	Yes	Excellent	Robel
9	Gupta Akash Ashek	3	yes	good.	A)kosh.
10	Jaiswal Mukesh omprakash	5	yes	Fauitfull	Mukezh
11	Zehra bomu Mohd Yusuf	5	Yes	Nice	Dohra
12	Abunchalam Dauldusqi	3	Yes	good.	Dan
13	Mord Sahad Hakeem	4	ges	Informative	Pohad
14	Alke stashish Ravindoa	5	yes	More inforactive	Ashish.
18	Ajaz Ali Abdul Homeed sk	4	Hes	Excellent.	Aick
16	Areari Waquar zahoor	и.	Yes	good	Waguar.
17	Asgazali Baniyal junaid	5	Ves	Vesfull	Danigal
R	A Raditya Akash Apra	5	yes	Focibful	Akas
19	Raig Mohammed Muhashshir	4	yes	Nice	Marin
20	Bhamduai suril indunathpros	3	Yes	good	Qui'l







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14-2019-20

ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSES (2019 TO 20 20)

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DURATION: 30 Hrs	<u> </u>	(, , ,)

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4	Kamble Asward SHANNAA	5	des	Chood	Kamble
5	Jadhar vinyak Raju	3	98	Informative	Reju
6	Bangan Pranit MacHindra	Ч	Jues	useful	prosit
7	CHAVAN KSHITII Santosh	3 '	yes	More informative	Whisi
8	Gall Disha BHIMASHAMMA	Ч	ges	useful	Dishag
9	KMOSE HRITHERS andosh	3	Jes	More Enformative	HATHIK
.10	London pratitisha sukhod	4	le go	useful	malikba.
11	Afreen Barn ABDW	73	e d	More ? Mormative	Alproen
12	Awban? MOHSIN MUJIBURA EH	Ч	Jes .	useful	Mohss.
13	BHANDARE Vijaylogmi	5	448	More Phomotive	BHANDA
14	BHARTI ABHAY praba	3	yls	useful	Bhoself.
15	Biramane yosh Hant	Ly	467	Thormative	yrashy
16	CHAUDHORY Amar Aslow	3 .	ges	useful	Aman.
47	GADGE Swappell Navnath	5	yes	Good	Swappalin
18	GHadge Akhay Balvant	3	402	useru	AWShay
19	Crupter Aject Munnalal	_5	yes	more Infamative	Diect.
20	Crupta sumit premchand	4	ies	uselw	Sum?t



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ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSES (2014 TO 2020)

√AME OF COURSE: English Spealing

DURATION: 30 UX

SR NO	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE COURSE BENEFICIAL (YES/ NO)	REMARK / SUGGESTION	SIGN
1	Jadhau siddhubh mahodo	45	405	Croop	siddel
2	Jaiswal Bashmi Pharmandra	iq	gos	Freelant	Rashda
3	Jaiswal Shirnath Ramhit	3	yes	chood	Shipin
16	Jaiswan hoursh Amresh	4	y's	informative	Hersh.
5	Hadam Kunah Anil	5	ga	Good	thing
6	Manarija promod Raipal	6 3	yes	Excellent	mo-mal
7	Man Fakina Jalahuddin	d.	ges	hood	Falina
8	Khoun Talka Ahmed	5	yes	informative	Talka.
9	Kori Amoun vijay	4	yes_	Good	Aman
10	Manswil Moha Shoeb	3	Jes	Good	Mohd
11	Mountaka DILTPSyrash	5	yes	informative	Dilip
12	Jamdor Muper Tanaji	4	400	Good	Tanaj'i
13	Hishra Kunaar Rifik	5	yes .	Excellent	[human]
14	Mishra Sway Santosh	3	Ulb	Road	Sontoy.
15	murkhuse vipul Rogeha	4	ues	informative	Rajsdag
16	Nirmal Washi Ashok	5 ,	ges	Cond	Ashak
17	pathan mohummed Asji	3	- yes	vselul	ASAL
18	pathan Aushid Shadeed	4	uel	In Su useful	Rashid
19	Rajmade omker	5	yes	Good	onlay
20	Rastogi swabh Rambaha	5	us	Excellent	Swrash'



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2018-19.

ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSES (2019, TO 2013)

NAME OF COURSE: Fnglish duration: 30 Hrs

SR NO	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE COURSE BENEFICIAL (YES/ NO)	REMARK / SUGGESTION	SIGN
21	Rejil Narayanankutty	4	yes	aved	Kud
22	Swetha Balakrishnan	5	Yes	nice	Owern.
23	Km Roshni Kumari	S	Yes	urynia.	2 der
24	Badhe Abhishek	4	Yes	ury avod	
29	Bhalerao Reshma	4	YES	Excellent	Spales o
26	Monite Scyli	5	yes.	nice.	h
27	Ansari Nacemullah	5 '	Yes	Cood	Media
.28	Bhatta charge Aniket	4	Yes	verynice	Aniket
29	Azharippin Raziaddin	4	Yes	NU	Rowe
30_	Mohammad Yuseen	5	Yes	good	Moseen
31	Bansocle Muchuri	5	Yes.	Excellent	BM
3.2	Banjantri Saagar	5	Ves	uved	Sanger
33	Shija Bana	4	Yes	wry good	0
34	Angane OMRas	4	Yes	niu (Atteday.
35	Azad Alam	4	Yes	way nice	Dard.
36	Sanjeet Kumar	S ,	Yes	· Excellent	Gruga
37	Bharule Sanket	4	Yes	Excellent.	Surest
38	Gaik wad Chaitanya	5	Yes	Nice	On
39	Ad Abdul Nacem	4	Yes	very good	R=
40	Jithin Baba	٤٠	yes.	Excellent:	Jehtin





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18th August, 2021

NOTICE

Oriental Education Society's Sanpada College of Commerce and Technology, organizes a course on "Sales & Marketing Management" in collaboration with Western College of Commerce and Business Management from 25th August 2021 to 31st December, 2021.

-The course aims to give a knowledge on the following topics:

- Introduction to Marketing & Its Principles
- Consumer Behaviour and Paths to Persuasion
- · Mastering Sales: A Toolkit for Success
- Social Media & Digital Marketing

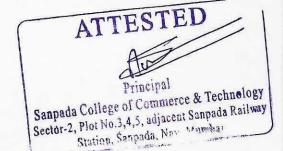
The following will be the venue and timings of the Programme.

Venue: Google Classroom

Time: 10:30 am

Dr. Roseline Linitta George Programme In-charge





SYLLABUS FOR SALES AND MARKETING MANAGEMENT PROGRAMME

Programme Objectives

On completion of the course the student will be able to: Understand Marketing, Consumer Behaviour and ways to deliver effective marketing. Create high-impact content that engages a new generation of consumers. Gain hands-on experience with marketing tools such as SEO, SEM, social media, email marketing and display ads. Develop ad strategies for social media with content that you plan, create and promote.

Detailed Syllabus:

The syllabus covers a detailed knowledge on Sales and Marketing Management

- Introduction to Marketing & Its Principles
- Consumer Behaviour and Paths to Persuasion
- Mastering Sales: A Toolkit for Success
- Social Media & Digital Marketing

Instructional Methods: Online lectures, practical, activities and assignments

Duration: 3 Months

Course Code	Course Title
SMMP-01	Introduction to Marketing & Its Principles
SMMP-02	Consumer Behaviour and Paths to Persuasion
SMMP-03	Mastering Sales: A Toolkit for Success
SMMP-04	Social Media & Digital Marketing



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Course Code	Course Title	CHAPTERS	Course Details
SMMP- 01	SALES AND MARKETING MANAGEMENT -1	CHAPTER-1	 Understanding the Role of Marketing Marketing Mix Developing Marketing Goals Segmenting Markets, Selecting Target Customers & Positioning Your Brand
SMMP- 02	SALES AND MARKETING MANAGEMENT -2	CHAPTER-2	Identify the characteristics of human behaviour that enable you to persuade your target audiences Assess potential consumer insights Select the strongest insight to accomplish your marketing communication goals Evaluate core consumer behaviour – and what drives it Recognize persuasive techniques
SMMP- 03	SALES AND MARKETING MANAGEMENT -3	CHAPTER -3	 Enhancing your Selling and Persuasion Skills Lead Generation Tactics Nurturing Prospects Telling the Right Story at the Right Time for the Right Reasons Closing the Deal and Getting Deals Unstuck Ethics to be followed
SMMP- 04	SALES AND MARKETING MANAGEMENT -4	CHAPTER-	 Digital Marketing Fundamentals A Framework for Marketing in a Digital World Content Marketing Search Engine Optimization Social Media (Organic), Search Engine Marketing, Email Marketing, Other Digital Channels



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Sel. - 2, Flot No. 3, 4 G. (E),

Sanpada, Mad Mumber - 100 705.

Evaluation Pattern: 45 Marks MCQ Examination (Online) 2. 45 Marks Assignment (Google Meet)

3. 10 Marks - Class Participation

FACULTY INCHARGE

Asst. Prof. Priya Singh

Note: 1. Examination will be conducted online. 2. Assignments will be collected in google classroom which will be assigned for each department. 3. Class participation marks will be given based on the attendance of the students.

Certificates will be given to the students in successful completion of the course.



Dr. Roselin Linitta George

Sanpada College Of Commerce & Technology

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Sanpada, Navi Mumbai - 400 705.



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IQAC ORGANIZED

Sales & Marketing Management

Date: 04th January, 2022

Venue-Classroom

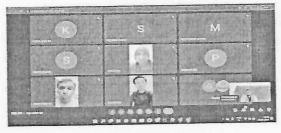
Objective- On completion of the course the student will be able to: Understand Marketing, Consumer Behavior and ways to deliver effective marketing. Create high-impact content that engages a new generation of consumers. Gain hands-on experience with marketing tools such as SEO, SEM, social media, email marketing and display ads. Develop ad strategies for social media with content that you plan, create and promote.

Resource Person- Asst. Prof. Swati Gaikwad

Activity- IQAC committee of Sanpada College of Commerce & Technology with coordination of all seven departments organized "Sales & Marketing Management" in collaboration with Western College of Commerce and Business Management from 25th August 2021 to 31st December, 2021 in the college classroom for all students of all seven departments who had registered for this course. The resource person of the workshop was the Asst. Prof. Swati Gaikwad. There were more than 280 students who participated and learned so many things to be able to compete in today's modern business world. The students were engaged in an enthusiastic way. They have asked so many questions and queries to clear their doubts. The program ended successfully.

No. of participants: 281

Outcome: At the end of the course the students will be able to:-Recognize and demonstrate the significant responsibilities of a salesperson as a key individual. Understand the basic concepts and techniques of selling and their applications to managerial decision makings in the field. Describe and formulate strategies to effectively manage a company's sales operations.





Submitted by Dr. Roslin Lintta George



ATTESTED

103

Principal

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	100	-		-				
A C		Yes	Yes	BMS	7045267232 Nisha chaudhary bms@scct edu in	7045267232	Nisha chaudhary	41
N. T.	Com	N.	Yes	BMS	mohit choudhary bms@ssct edu in	8624877827	Mohit choudharv	40
1		Sir has tell about our career	Yes	BMS	8624877827 mc9017437@gmail.com	8624877827	Mohit choudhary	39
	The lecture was very amazing	Ma'am was friendly with us	Yes	BMS	8624877827 mohit.choudhary_bms@ssct.edu.in	8624877827	Mohit choudhary	38
	Lecture was very interesting and helpful	Ma'am was teaching very interesting way	Yes	BMS	8624877827 Mohit.choudhary_bms@ssct.edu.in	8624877827	Mohit choudhary	37
	Lecture was very nice and informative		Yes	BMS	9867858642 pratham.chaurasiya_bms@scct.edu.in	9867858642	Pratham . P . CHAURASIA	36
hey could teach little more advance	you can learn all this from youtube maybe they could teach little more advance	it was ok	Yes	BMS	8104778404 sahil.chaulkar_bms@scct.edu.in	8104778404	sahil jaywant chaulkar	35
		it was ok	Yes	BMS	8104778404 sahil.chaulkar_bms@scct.edu.in	8104778404	sahil jaywant chaulkar	34
		it was ok	Yes	BMS	8104778404 sahil.chaulkar_bms@scct.edu.in	8104778404	sahil jaywant chaulkar	33
The state of the s		getting information about GD	Yes	BMS	8104778404 sahilchaulkar99@gmail.com	8104778404	sahil jaywant chaulakr	32
		everything	Yes	BMS		8779518929	sahil chaulkar	3
		bushra maam was very frendly	Yes	BMS	sahilchulkar99@gmail.com	8779518929	sahil chaulkar	30
	Topic are interesting and teaching also	Topic	Yes	BMS	8828066103 Sunita. Chauhan bms@scct.edu.in	8828066103	Sunita rampyare chauhan	29
	No, interesteing Lectute and topic. It's Benefit in our life.	Topic	Yes	BMS	Sunita. Chauhan_bms@scct.edu.in	8828066103	Sunita rampyare chauhan	28
No. of the second secon	No, interesting topic and teaching	Teaching and topic Useful in our life	Yes	BMS	8820866103 Sunita.chauhan_bms@scct.edu.in	8820866103	SUNITA RAMPYARE CHAUHAN	27
	Very helpful and interesting by teaching	Topic very interesting	Yes	BMS	Sunita.chauhan_bms@scct.edu.in	8828066103	Sunita rampyare chauhan	26
	Worth watching	It was worth watching	Yes	BMS	8928753010 deepak.chauhan_bms@scct	8928753010	Deepak Omprakash Chauhan	25
	Worth timing	It wasn't boring	Yes	BMS	8928753019 deepak.chauhan_bms@scct	8928753019	Deepak Omprakash Chauhan	24
	Worth timing	Way of teaching	Yes	BMS	89289753010 deepak.chauhan_bms@scct	89289753010	Deepak Chauhan	23
		It was informative	Yes	BMS	9.18E+11 Aniket.chauhan_bms@scct.edu.in	9.18E+11	Aniket khajan Singh chauhan	22
	it was great	everything	Yes	BMS	8104784033 aniket.chauhan_bms@scct.edu.com	8104784033	ANIKET CHAUHAN	21
O FLUENTLY AND BEAUTIFULLY	L DETAILS AND INFORMATION WAS BEEN EXPLAINED SO FLUENTLY AND BEAUTIFULLY	IALL SMAL	Yes	BMS	aniket.chauhan_bms@scct.edu.com	8104784033	ANIKET CHAUHAN	20
ktended and is often every week	would be more great if the lecture time is extended and is often every week	the way maam had explained us the whole topic	Yes	BMS	aniket.chauhan_bms@scct.edu.com	8104784033	aniket chauhan	19
	Acknowledge and encourage	Knowledge of how to discuss the people	Yes	BMS	9372261885 Pooja.botre_bms@scct.edu .in	9372261885	Pooja Deepak botre	100
	Fabulous helpful	Knowledge of time management	Yes	BMS	9372261885 Pooja botre_bms@scct.edu.in	9372261885	Pooja Deepak boltre	17
	Power pack session ©	The simple simple things that makes how much impact in our lives	Yes	BMS	8657682087 Sujal.borkar_bms@scct.edu.in	8657682087	SUJAL SANTOSH BORKAR	1 6
		The way we interact each other	Yes	BMS	8657682087 Sujalborkar@37gmail.com	8657682087	SUJAL SANTOSH BORKAR	15
		Really interesting	Yes	BMS		7506439869	RITIKA BHOSLE	14
		really Intresting	Yes	BMS	ritika.bhosle_bms@scct.edu.in	7506439869	RITIKA BHOSLE	13
	love the mam explains about it <3	intresting	Yes	BMS	ritika.bhosle_bms@scct.edu.in	7506439869	RITKA BHOSLE	12
	ESTING	IT WAS REALLY HELPFUL AND INTRESTING	Yes	BMS	7506439869 ritika.bhosle_bms@scct.edu.in	7506439869	RITIKA BHOSLE	11
	Good	Yess	Yes	BMS	Kiran.bhosale_bms@scct.edu.in	9082656374	Kiran sudarshan bhosale	10
	Good	Full lecture	Yes	BMS	kiransbhosale07@gmail.com	9082656374	Kiran sudarshan bhosale	9
itand also enjoyed it.	It was really interesting and loved attending itand also enjoyed it.	It was pretty interesting	Yes	BMS	8108314383 khushi.belose bms@scct.edu.in	8108314383	Khushi Prashant Belose	8
d it and also loved it	It was very interesting and helpfulI enjoyed it and also loved it.	Very interesting	Yes	BMS	8108314383 khushi.belose_bms@scct.edu.in	8108314383	Khushi Prashant Belose	7
	it was an interesting lecture!!	it was much helpul	Yes	BMS	abubakar.bawazir_bms@scct.edu.in	8591509316	MOHAMMAD ABUBAKAR BAWAZIR	o
	No O	Good	Yes	1 BMS	8928456378 Arbaaz.arbaz-bms@scct.edu.in ABCD 1 BMS	8928456378	ARBAZ RAHAT ALI	51
	No		Yes	BMS	8928456378 Arbaaz.Arbaz-bms@scct.edu.in abc123 BMS	8928456378	ARBAZ RAHAT ali	4
	Lecture was so interesting	Information I got from this lecture	Yes	BMS		9769258193	Anam ali ahmed ansari	ω
ins	I think this lecture sould be more then 40 mins	I like ma'am's explaination and she is really good speaker	Yes	BMS	Anam,ansari bms@scct.edu.in	9769258193	Ansari Anam Ali Ahmed	N
nd this lecture is very useful for us	Ma'am did so many efforts in this lecture and this lecture is very useful for us	Full lecture is interesting	Yes	BMS	Anam.ansari@sccd_bms.edu.in	9769258193	Ansari Anam Ali Ahmed	٦
ny suggestions to improve the lecture?	ANY FEEDBACK / SUGGESTION ABOU Any suggestions to improve the lecture?	DEPAR DID YOU ATT LECTURE?	R DID YOU A	DEPAI	STUDENT CC STUDENT EMAIL ID (Official)	STUDENT CO	PRINTED ON CERTIFICATE)	SR.NO
			2	021-2	MARKETING MARKET-2021-22	SALES &		

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		SALES & MARKETING MARKET-2021-22	2021-2	2		
SR.NO	STUDENT FULL NAME (TO BE PRINTED ON CERTIFICATE)	1236	DEPAI	DEPAR DID YOU ATT	WHAT DID YOU LIKE ABOUT THE LECTURE?	ANY FEEDBACK / SUGGESTION ABOL Any suggestions to improve the lecture?
_	Ansari Anam Ali Ahmed	9769258193 Anam.ansari@sccd bms.edu.in	BMS	Yes	Full lecture is interesting	Ma'am did so many efforts in this lecture and this lecture is very useful for us
42	Nisha chaudhary	7045267232 Nisha .chaudhary bms@scct.edu.in	BMS	Yes	Yes	
43	Nisha chaudhary	7045267232 Nisha.chaudhary_bms@scct.edu.in	BMS	Yes	Yes	
44	Chowdhary Atif Kamal Kamaluddin	7400264391 attf.chowdhary_bms@scct.edu.in	BMS	Yes	It had given me the idea of how to manage my time to achieve more efficiency	It was good
45	Chowdhary Atif Kamal Kamaluddin	7400264391 attf.chowdhary_bms@scct.edu.in	BMS	Yes	It had given me the idea to improve my body language and build a confidence to achieve more efficiency in my life	The lecture was nice
46	Chowdhary Atif Kamal Kamaluddin	7400264391 atif.chowdhary_bms@scct.edu.in	BMS	Yes	That it has given me the clear idea what group discussion acctually is.	It was nice
47	Ayush Dumda	8828615562 ayushdumda447@qmail.com	BMS	Yes	Ma'am talks very genuinely, it felt like some real life talk that was very great.	It felt like some real life talk that was very great I
48	Ayush Dumda	8828615562 ayushdumda447@gmail.com	BMS	Yes	The way ma'am put things to teach us.	Ma'am is very great, she not only take this lecture to teach us but to communicate i
49	ayush Dumda	8828615562 ayushdumda447@gmail.com	BMS	Yes	the healthy conversation	sir is very good communicator and the interaction with students was very good
50	Ayush Dumda	8828615562 ayushdumda447@gmail.com	BMS	Yes	just got happy that i will be learning something new.	in this particular lecture the voice was very very low and there was no positive ener
51	Ayush Dumda	8828615562 ayushdumda447@gmail.com	BMS	Yes	Nothing to be honest at first I was excited about learning something new	Please keep an interraction with students
52	durrani faisal	7208358163 faisal.durani_bms@scct.edu.in	BMS	Yes		
53	Mohd Fazal Ashraf Gardi	7045135318 Fazal.gardi_bms@scct.edu.in	BMS	Yes	The discussion was really helpful and had practical application in our day to day life.	I found it very impressive and liked the initiative to help us get better in our own wa
54	Mohd Fazal Ashraf Gardi	7045135318 Fazal.gardi_bms@scct.edu.in	BMS	Yes	The lecture's are very interactive	In person lectures is all that I need and everything else is perfect and couldn't be by
55	Mohd Fazal Ashraf Gardi	7045135318 Fazal.gardi_bms@scct.edu.in	BMS	Yes	Sir was really interactive Anooja ma'am showers precisely all	I would really like to have a talk in stocks and shares market
56	Mohd Fazal Ashraf Gardi	7045135318 Fazalgardi68@gmail.com	BMS	Yes	make a ppt I like the lecture the way ma'am explain about time management and the ppt	Everything was perfect
5 5	Kalpita krishna ghag		BMS	Yes	was too good.	I don't think there is any need to do/ changes. It is all good
58	Kalpita krishna ghag Kalpita krishna ghag	8693822481 Kalpita.ghag_bms@scct.edu.in 8693822481 Kalpita.ghag_bms@scct.edu.in	BMS BMS	Yes Yes	2 way communication I like a lot. Two way communication . The way sir interacted with us it was too good	The was too good no any suggestions from my side
	Kalpita krishna ghag	8693822481 Kalpita.ghag_bms@scct.edu.in	BMS	Yes	I learned about new features in ms office (word)	The lecture was too good.
	Deepak Ajay Kumar Gupta	9867443357 Deepk.gupta_bms@scct.edu.in	BMS	Yes	In the lecture The best thing is time management	If it's should be offline then this will be double awesome.
	Deepak Ajay Kumar Gupta	9867443357 Deepak.gupta_bms@scct.edu.in	BMS	Yes	Confidence	



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12th October, 2022

NOTICE

Oriental Education Society's Sanpada College of Commerce and Technology's IQAC committee organizes a course on "Digital Marketing" in collaboration with Western College of Commerce and Business Management from 14th October 2022 to 17th January 2023.

-The course aims at developing a wide range of skills:

- Marketing Basics
- Overview of Marketing Opportunities in India
- Digital Marketing Basics
- Digital Marketing Platforms & Channels

The following will be the venue and timings of the Programme.

Venue: Classroom Time: 10.30 am

Dr. Roseline Linitta George Coordinator-10AC



ATTESTED

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railwav Station, Sanpada, Navi Mumbai

Advanced Course in Digital Marketing and Content Creation

Programme Objectives:-

- 1. Understanding Digital Landscape: To familiarize students with the digital ecosystem, including social media platforms, search engines, websites, mobile apps, and other online channels used for marketing.
- **2. Developing Marketing Skills:** Teach students fundamental marketing principles and strategies tailored for digital platforms, including content creation, SEO (Search Engine Optimization), PPC (Pay-Per-Click), email marketing, social media marketing, and analytics.
- 3. Audience Engagement and Targeting: Train students on identifying and understanding target audiences, creating buyer personas, and developing strategies to engage and convert prospects into customers.
- **4.Content Creation and Management:** Educate students on creating compelling and relevant content for various digital platforms, understanding the nuances of different content types (text, images, videos), and managing content calendars effectively.
- **5.Data Analysis and Analytics:** Provide skills in using analytical tools to measure and interpret marketing campaign performance, understand key metrics, and make data-driven decisions to optimize campaigns.
- 6. Brand Building and Reputation Management: Teach strategies for building a brand presence online and managing the brand's reputation through social listening, responding to feedback, and crisis management.
- 7. E-commerce and Conversion Optimization: Educate students on e-commerce strategies, user experience (UX) design, and conversion optimization techniques to maximize sales and customer retention
- 8. Practical Experience and Case Studies: Provide hands-on experience through projects, internships, or real-world simulations to apply theoretical knowledge to practical scenarios and analyze case studies of successful digital marketing campaigns.
- **9.Adapting to Trends and Innovations:** Keep students updated on the latest trends, tools, and technologies in digital marketing, encouraging them to adapt and innovate within this rapidly evolving field.

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- 9. Adapting to Trends and Innovations: Keep students updated on the latest trends, tools, and technologies in digital marketing, encouraging them to adapt and innovate within this rapidly evolving field.
- 10. Ethical and Legal Considerations: Instill an understanding of ethical and legal implications in digital marketing, including privacy, data protection, and compliance with industry regulations.

Instructional Methods: Offline lectures, case studies and assignments

Detailed Syllabus:

This syllabus offers a structured overview of the main topics covered in a digital marketing course for students. It provides a foundation in various digital marketing strategies, tools, and best practices while incorporating practical applications and case studies to reinforce learning.

Duration: 3 Months

Course Code	Course Title
ACDMCC - 01	Introduction to Digital Marketing
ACDMCC - 02	Website Fundamentals and User Experience (UX)
ACDMCC - 03	Search Engine Optimization (SEO)
ACDMCC - 04	Content Marketing and Strategy
ACDMCC - 05	Emerging Trends and Innovations

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Sector - 2, Plot No. 3, 4 & 5, Sanpada (E),
Sanpada, Navi Mumbai - 400 705.

Course Code	Course Title	Chapters	Course Details
Module 1	Introduction to Digital Marketing	Chapter 1 : Introduction to digital marketing	Understanding the digital landscape and its evolution Overview of digital marketing channels and their significance Key concepts and terminology in digital marketing
		Chapter 2 : Digital Marketing Strategy and Planning	Developing comprehensive digital marketing plans Budgeting, resource allocation, and setting KPIs Integrating various digital channels into a cohesive strategy
Module 2	Website Fundamentals and User Experience (UX)	Chapter 3: Website Development and Management	Basics of website development and design principles Understanding user behavior and user experience (UX) Conversion optimization and best practices for website performance
Module 3	Search Engine Optimization (SEO)	Chapter 4: Social Media Marketing Strategies	Fundamentals of SEO and its importance in digital marketing On-page and off-page optimization techniques Keyword research, content optimization, and link-building strategies
		Chapter 5: Overview on major social media platforms	Overview of major social media platforms (Facebook, Instagram, Twitter, LinkedIn, etc.) Developing a social media strategy Content creation, scheduling, and community engagement



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Module 4	Content Marketing and Strategy	Chapter 6: Content Creation on Digital Platform	Understanding content marketing and its role in digital branding Content creation techniques (blogs, videos, infographics, etc.) Content distribution and amplification strategies
		Chapter 7: Analytics and Data-driven Decision Making	Introduction to analytics tools (Google Analytics, etc.) Key metrics and performance indicators in digital marketing Interpreting data and making data-driven decisions
		Chapter 8: Mobile Marketing	Overview of mobile marketing strategies and trends Optimizing campaigns for mobile devices Mobile app marketing and its nuances
Module 5	Emerging Trends and Innovations	Chapter 9: AI, voice search, AR/VR	Exploring emerging trends in digital marketing (AI, voice search, AR/VR, etc.) Adapting to new technologies and innovations in the field
		Chapter 10: E-commerce and Conversion Optimization	E-commerce strategies and best practices Conversion rate optimization (CRO) techniques Understanding the customer journey and improving sales funnels
			Understanding ethical considerations in digital marketing Compliance with regulations, data privacy, and consumer protection laws



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E-commerce and Conversion Optimization

best practices
Conversion rate
optimization (CRO)
techniques
Understanding the customer
journey and improving sales
funnels

Understanding ethical considerations in digital marketing Compliance with regulations, data privacy, and consumer protection laws

Evaluation Pattern:

- 1.45 Marks MCQ Examination
- 2.45 Marks Assignment
- 3.10 Marks Class Participation

Note: 1. Examination will be conducted offline.

- 2. Assignments will be collected in the classroom which will be assigned for each department.
- 3. Class participation marks will be given based on the attendance of the students. Certificates will be given to the students in successful completion of the course.

FACULARY INCHARGE Asst. Prof. Swati Mohite

PROGRAMME IN-CHARGE Dr. Roselin Linitta George

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Sector-2, Plot No. 3,4,5, Behind Sanpada Railway Station, Sanpada (W), Navi Mumbai - 400 705. Tel: 022-27758715 / 022-27752213 • Fax: 022-27750351 E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

IQAC ORGANIZED

Digital Marketing

Date: 20th January, 2023

Venue- Classroom

Objective- Increasing brand awareness: Digital marketing helps to create and enhance brand visibility among the target audience. Driving website traffic:Digital marketing aims to attract relevant and quality traffic to a company's website.

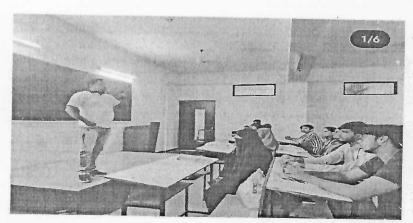
Resource Person- Asst. Prof. Swati Mohite

Activity- IQAC committee of Sanpada College of Commerce & Technology with coordination of all seven departments organized "Digital Marketing" in collaboration with Western College of Commerce and Business Management from 14th October 2022 to 17th January 2023 in the college classroom for all students of all seven departments who had registered for this course. The resource person of the workshop was the Asst. Prof. Swati Mohite. There were 140 students who participated and learned so many things to be able to compete in today's modern business world. The students were engaged in an enthusiastic way. They have asked so many questions and queries to clear their doubts. The program ended successfully.

No. of participants: 140

Outcome: Students have learned about the different types of content, such as blog posts, infographics, and ebooks, as well as how to create a content marketing strategy. They have also learned about the different stages of the content marketing funnel, from attracting prospects to converting them into customers.





Submitted by Dr. Roslin Lintta George





Principal

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbai

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SANFADA COLLEGE OF COMMERCE & LECHNOLOGY

MONTH: Oct - Jan Marketing ATTENDANCE SHEET OF ADD ON COURSES (2022 TO 2023)

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ORIENTAL EDUCATION SOCIETY'S SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSE (20 24 TO 20 25)

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SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSE (20.2.1 TO 20.2.5

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SANPADA COLLEGE OF COMMERCE & TECHNOLOGY FEEDBACK OF ADD ON COURSE (2022 TO 2043)

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SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

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Date: March 4, 2019

NOTICE

"Career Guidance and Personality Development Session"

This is to inform all the students of Sanpada College of Commerce & Technology that the Career Guidance Session is organised by the college to provide guidance and assistance for the students to achieve their career goals and to create awareness among students regarding available career options and help them in identifying their career objectives. Below are the details of the program.

Date: 5th March 2019

Time: 11 AM

Venue: Seminar Hall

All the students are instructed to participate in this seminar in large

Convener

Principal



ATTESTED

Principal

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbai.



SANPADA COLLEGE OF COMMERCE & TECHNOLOGY

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"Career Guidance and Personality Development Session"

Date: 5th March, 2019 Venue: Seminar Hall

Objectives: To provide guidance and assistance for the students to achieve their career goals. To create awareness among students regarding available career options and help them in identifying their career objectives. To help students share knowledge about themselves by identifying skills, and interests

Resource Person: Mr. Sachin Kadam

Activity: The Sanpada College of Commerce and Technology organized "Career Guidance and Personality Development" session on 5th March, 2019 at 11:30 am in the college seminar hall for the students. The resource person of the program was Mr.Sachin Kadam. He guided the students about how to select best career considering their aptitude and skills.

No. of Participants: 35

Outcome: Career Guidance and Personality Development Session helped the students to gain clarity about their passions, interest and abilities.





Convener



ATTESTEL

Principal

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Chatina Careas

Principal

ORIENTAL EDUCATION SOCIETY'S **SANPADA**

ATTENDANCE SI	HEET
NAME OF EVENT: <u>(ayeey</u> guidance DATE: <u>05/03/2019</u>	& personility development
DATE: 05/03/2019 NAME OF THE STUDENT	- Company of the Comp
NAME OF THE STUDENT	SIGNATURE
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Patwa Sakshi Suresh	Saxdir P.
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Mandal Nitesh Krishna	Mitesh ATTESTED
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	Station, Sanpada, Navi Mumbai.

	ORIENTAL EDUCATION SOCIETY'S					
	SANPADA COLLEGE OF COMMERCE AND TECHNOLOGY, SANPADA FEEDBACK FORM					
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CATE:	05/03/2019			Session.		
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Date: 15/07/2019

NOTICE

Guest Lecture on "FILING OF INCOME TAX RETURN"

Agenda:

To learn the concept of Goods and Service Tax Act. To understand the concept of Income tax filing. To understand the importance of adhering to filing deadlines.

The Guest Lecture will be on 20/07/2019.

Venue: Seminar Hall

Time: 10:30 a.m.

Convener



ATTESTED

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbai.

Principal



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E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

"FILING OF INCOME TAX RETURN"

Date: 20th July, 2019

Venue: Seminar Hall.

<u>Objective</u>: Provide students with a fundamental understanding of income tax concepts, terms, and principles. Emphasize the importance of adhering to filing deadlines. Provide information on extension options and consequences of late filing.

Resource Person: Prof. Namrata Parekh

Activity- On 20th August 2019, the Accounting & Finance (BAF) department organised a seminar named "FILING OF INCOME TAX RETURN" from 10:30 A.M to 11:30 A.M. for the students of First, Second and Third Year of Accounting & Finance Department. More than 50 students graced the event by their presence. The seminar was conducted to boost the confidence of students and would be beneficial for each student in their personal as well as professional lives.

No. of participants: 57

<u>Outcome</u>: The students learnt the step-by-step process of filing income tax returns & developed practical skills in preparing and submitting accurate tax returns. Understand the importance of adhering to filing deadlines. Learn about extensions, penalties for late filing, and strategies to ensure timely submission.



Convener



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Principal

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbai. Principal

NAME OF EVENT: Filling of Income Tax Retear NAME OF THE STUDENT Badlek Ran Deepak Bhoet Sundarphilligh Saligh Bhosale Vineyak Vincuyalk Than Samit Raachecadu Khan Eaiz I lge Siddhi Chouchsi John Dilip Lohan Ruksheran Jahari Guday Tejas La Singh Vaishmeri Valstani strinde vijay Way G/Semit grant some Ray Priyanka Sector Projekta Payakta Palil Knepa Aush Times Ayush Michare Syita Sameer Sarap Somer Sumit The Science of Kandey Shivani



Sanpada College of 4 sometice & Technology Sector-2, Plot No.7, L.S. adjourned Suppada Railway Station, Suppada, Nav. Munibai.

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SANPADA COLLEGE OF COMMERCE AND TECHNOLOGY, SANPADA FEEDBACK FORM

Income Tax Return NAME OF EVENT:

°E: 20/05/2019

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Date: 04/10/2021

NOTICE

"Seminar on Corporate Event Planning and Social Media as an Event Promotion Tool"

This is to inform all the students of Sanpada College of Commerce & Technology that, Seminar is organized by the college to provide guidance and assistance for the students to achieve their career aspiration and awareness s among students regarding available career options in Event Management.

Date: October 09, 2021

Time: 11.00 am - 1.00 pm

Venue: Seminar Hall

All the students are instructed to participate in this seminar in large numbers.

Convener

Principal



ATTESTED

Principal

Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway

Station, Sanpada, Navi Mumbai



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E-mail: enquiry@scct.edu.in • Website: www.scct.edu.in

Report on Corporate Event Planning and Social Media as an Event Promotion Tool

Date: October 09, 2021

Venue- Seminar Hall

<u>Objective</u>- Understanding the significance of aligning corporate objectives with event planning for seamless execution. Harnessing the potential of different social media platforms to maximize outreach and engagement. Analyzing data and utilizing metrics to assess the effectiveness of social media campaigns. Practical application of learned concepts through interactive workshops

Resource Person- Prof. Vishal Deshmukh

Activity- IQAC committee of Sanpada College of Commerce & Technology with coordination Ramseth Thakur College of Commerce and Science organized seminar on "Report on Corporate Planning and Social Media as an Event Promotion Tool" on October 09, 2021 in the Seminar Hall for all students who had registered for this course. The resource person of the workshop was Prof. Vishal Deshmukh. There were around 60 students who participated and learned so many things to be able to compete in contemporary modern business world. The event aimed to provide insights into the integration of corporate planning strategies with the effective use of social media platforms for event promotion. The seminar commenced with an in-depth discussion on the fundamentals of corporate planning, outlining strategic decision-making processes, goal setting, and resource allocation within an organizational framework

No. of participants: 60

<u>Outcome</u>: The seminar provided invaluable insights into the synergy between corporate planning and leveraging social media as an effective event promotion tool. Participants gained a comprehensive understanding of strategic planning, innovative social media tactics, and their amalgamation for successful event marketing.





V. Convener



ATTESTED

Sanpada College of Commerce & Technology Sector-2, Plot No. 3, 4, 5, adjacent Sanpada Railway Station, Sanpada Navi Mumbai.

Principal

ORIENTAL EDUCATION SOCIETY'S SANPADA

NAME OF EVENT: Corporate Event Plann	ing & social Media
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ORIENTAL EDUCATION SOCIETY'S SANPADA

ATTENDANCE SHEET

NAME OF EVENT: Corporate Event Planning & Social Media DATE: 10 / 09 / 2021 / NAME OF THE STUDENT **SIGNATURE** choodhard Choudhari Om Niin AARYAN Gupta Aaryan Bind Antim om Joshi Panvati Madanlal ATTESTED Sanpada College of Corporate & Technology Sector-2, Plot No. 3,4,5, adjucem Sanpada Railway Station, Sanpada, Navi Mumbar

SANPADA COLLEGE OF COMMERCE AND TECHNOLOGY, SANPADA FEEDBACK FORM

NAME OF EVENT: Corporate Event Planning & Social Media

DATE: 10/09/2021

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Date: 17/02/2023

NOTICE

Oriental Education Society's Sanpada College of Commerce and Technology organizes an exhibition on "Mind to Market Startup" on 21st February 2023.

About the exhibition:

- · To build entrepreneurship among the students.
- Brief presentations by student entrepreneurs sharing their startup experiences.
- · Display of student-created products or services.
- · Only registered students can participate.

The following will be the venue and timings of the Programme.

Venue: MMRDA Ground, Bandra-Kurla Complex, Kurla,

Mumbai

Time: 11:30 a.m.

Convener

Principal





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MIND TO MARKET START UP

Date: 21" February, 2023

Venue: MMRDA Ground, Eandra-Kurla Complex, Kurla, Mumbai

Objective: The main objective of the programme was to encourage trade, industry and start-up capabilities among the students & to develop presentation skills to effectively convey key points, engage the audience, and respond to questions.

Resource Person: Industry Experts

Activity- Sanpada College of Commerce & Technology organized "Mind to Market Startup" on 21 February 2019. There were more than 60 students from BMS Department who participated from both the college. After the formal introductory event, the students started their Presentation on new products development where students were supposed to explain the business ideas in details one after the other.

No. of participants: 62

Outcome: This event helped the students to build their entrepreneurship skills and guided them to apply these skills further in their future. Taking part in such events added to the resume, that is to say, the student's contribution will be written down in the resume as an extra-curricular activity, and it will be an achievement. Participating allowed the students to determine their interests, their skills, their possibilities, strengths, and weaknesses.





Convener

Principal Sanpada College of Commerce & Technology Sector-2, Plot No.3, 4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbar

Principal

ORIENTAL EDUCATION SOCIETY'S **SANPADA** ATTENDANCE SHEET

NAME OF EVENT: Mind of Markets

DATE: 21/02/13	
NAME OF THE STUDENT	SIGNATURE
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KÔO QUICE	Sanpada College of Commerce & Technology Sector-2, Plot No.3,4,5, adjacent Sanpada Railway Station, Sanpada, Navi Mumbai

ORIENTAL EDUCATION SOCIETY'S SANPADA ATTENDANCE SHEET

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SANPADA COLLEGE OF COMMERCE AND TECHNOLOGY, SANPADA FEEDBACK FORM

NAME OF EVENT: Mind of may kets

DATE: 21/02/23

SR. NO.	NAME	RATE THE RESOURCE PERSON (OUT OF 5)	WAS THE EVENT BENEFICIAL (YES /NO)	REMARK /SUGGESTION	SIGNATURE
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